

THE PAMPA NEWS
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Our idea of a damphool is one who prefers factionalism to harmony, and backbiting to progress.

We notice from the McLean News of last week that there are delinquent city taxes in that place of \$3,300, which makes us feel considerable better about our own city taxes, as Pampa, with probably 30 to 40 per cent more taxes paid has only about one-third that much delinquent, about \$1,100 or \$1,200.

Coming in the Spring when all nature takes on new life, Easter stands for that hope without which life loses much of its meaning. Few of us think of Easter in this way. It is too often regarded as a mere opportunity to display the season's latest finery. But to those who will give it serious thought, it will appear as one of the great days of the year.

There are pillows wet with sobs. There are noble hearts broken in the silence whence comes no cry of protest. There are gentle sensitive natures seared and warped. There are old-time friends separated and walking lonely ways, with hope dead and memory but a pang. There are cruel misunderstandings that make all life look dark. These are but a few of the sorrows that come from crimes of the tongue.

The American workman has at his disposal 3 1/2 horse power, economists estimate. The European workman even today has but one-half horsepower. Here is the true mark of superiority of our present day civilization. And here also is the evidence of the superiority of American industrial development. There are probably many things which we have not as yet learned, but we have eased the load of the workman, increased his earning power, and made his lot in life happier.

Sometimes the race of man seem contemptible. Pettiness, meanness, ingratitude seem to be the characteristics of a large portion of the people who inhabit this globe. Dean Swift, who wrote the greatest of all satires on the human race, said in one of his writings: "The race of men are the most contemptible vermin that the Lord ever permitted to crawl the face of creation." But the gloomy dean only saw the worst side of human nature. There is also the noble, yes the sublime, that crops out in humanity, whether it is always readily recognized or not.

Next week occurs the birthday of one of America's greatest statesmen. On April 13 the nativity of Thomas Jefferson will be observed. It will be just like any other day, and yet it is worthwhile to take advantage of this time to stress a few of the American ideals exemplified in the life of this great statesman. We might say with safety that he more than any other man of his time exemplified the true spirit of democracy. In the Declaration of Independence penned by him he said as you no doubt remember: "All men are created equal." Then in every subsequent act, he showed a deep consciousness of the brotherhood of the entire human race. How petty seems the snob alongside the great Jefferson who walked to the scene of his own inauguration attired in a homespun suit to accept the highest honor in the hands of the American people to bestow—dressed as common as any man in the great throng assembled to cheer. In his public life he also taught a great lesson in toleration. As a member of President Washington's first cabinet he served conscientiously along with the great Federalist, Alexander Hamilton. He and Hamilton differed fundamentally in their political opinions, and yet both suppressed their individual views for what they regarded as the best interests of the new Republic. How fine it would be if our present-day politicians and office-holders would go back to the ideals of Jefferson, and think first of the people's welfare and second of the party's success.

Among Our Exchanges

Memphis Democrat: A mouse can make a woman climb upon a chair very suddenly, but it is not cowardice, it's from nervousness. If you think you can scare a woman, just try honking your horn to make her jump out of the way. Ten to one she'll stand just where she is and make a face at you.

North Carolina Cotton Grower: Co-operation is the only means by which anything great can be accomplished. It is the foundation of community, town, city and nation building. Wringer a great success has been achieved, back of it will be found the motive power, co-operation. Co-operative methods can be used with much benefit by all trades and professions.

McLean News: We like the idea of candidates for city and school elections coming out in the open before election day and not wait for a few men to put out a ticket just a few days before election. We need only the very best men we have for these positions and the people should have plenty of time to weigh the claims of the respective candidates.

Claude News: The McLean News is jubilant over Lefors retaining the county seat of Gray County. We can see little to be jubilant about. McLean would make a good county seat, so would Pampa. Nobody cares to take a buckboard or auto and drive out in the hills to attend court. In fact any section house or switch along a railroad track through Gray county would be a much better place for the county seat than to leave it at Lefors. When people attend court they want to go to a railroad, where they can do all their trading. It is a very unwise thing to leave the county seat at Lefors, and cause such unnecessary expense to those who attend court from time to time.

Texarkana Tribune: Editors Smith of the Pampa News in his prophecy as to what the outcome of the defeat of the court house removal by the voters of Gray County, will be, has the following to say: "Our guess is that before another five years rolls around Gray county will not have any court house—the woodpeckers will eat it up before that."

And then gets some consolation, perhaps, in writing the following paragraph: "The question arises, who lose the election this week, Pampa never had the county seat, so couldn't very well lose it. McLean and Alanreed never had it, so couldn't lose. Lefors already had it and will continue to have it, so they didn't lose. It is a mooted question—who lost it?"

Then, when he wrote the squib below he hit the nail square on the head, for if Pampa's Chamber of Commerce and business men unite in effort they will accomplish much, as will any other town: "The Pampa Chamber of Commerce is to be congratulated in taking the lead in such an aggressive manner in the election, and if that organization will support every other cause of progress during 1925 as it did this one, much lasting good will be accomplished, regardless of where the county seat is located."

THE EDITOR'S BEATITUDES

"Blessed are the merchants who advertise because they believe in it and in their business; for their prosperity shall increase many fold."
"Blessed are the Country Correspondents who send in their well-written items every week; for fame of their friendly neighborhoods shall go ahead in the land."
"Blessed is the woman who sends in a written account of a party or wedding; for she shall see the details of the function and the names of her guests correctly reported."
"Blessed are all those who do not expect the editor to know everything, but who call up and tell him whenever an interesting event occurs to them; for they shall have a newsy paper in their town."
"Blessed are those who get their copy in early for they shall occupy a warm place in the editor's heart."
"Blessed are all those who co-operated with the editor in his efforts in behalf of the community; for their town shall be known far and wide as a good place in which to live."

Those people who never say what they believe will find that no one believes what they say.
Most Pampa citizens who gossip do so because they have nothing worth while to talk about.
You won't have to meet stiff competition if you have a hard job and work hard at it.

THE PEDDLER
Much publicity is now being given by Retail Publications and Retailers' Associations over the country to the peddler—the house-to-house canvasser. The Retail Ledger of Philadelphia is running a series of articles by an "ex-canvasser" which discloses the manytricks of the canvassing trade.

These articles represent only a very small part of a nationwide movement to enlighten the public with reference to the inconsistency of direct-consumer methods and propaganda. Cities, towns and villages all over the country are beginning to realize the effects of the peddler evil and are organizing against it. Several of our members have come to us with questions, suggestions, etc., relating to this movement, wishing to find some method with which to combat it.

Below we present an outline or rather a few points used by the Retail Merchants' Bureau of Salt Lake City in its newspaper campaign against canvassers, under the heading, "Some things Never Mentioned—by the Canvasser."

For the same class and quality of merchandise—the house-to-house concern does not sell cheaper.
Nothing is said about the class of service, delivery, charge accounts and the many other free services every good retail store renders.

Nothing is said about the fact that no comparison is offered and that the door peddler usually has but one quality at one price and that he is interested only in that one article, regardless of the customer's needs.

The comparison is never made by these agents between the mushroom type of firms which engage in this house-to-house practice to a large ex-

ILES cured without surgery.
Fistula and Fissure treated by the latest methods.
Mission Theatre Building.
DR. A. L. HATCHER
Phone 795, Res. 2169
AMARILLO, TEXAS

THE NEW MARKET
WE CARRY A COMPLETE LINE OF FRESH AND CURED MEATS, AS WELL AS FISH AND OYSTERS IN SEASON.
GIVE US A TRIAL
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PAMPA SHOE AND HARNESS SHOP
OUR MOTTO:
SERVICE, QUALITY AND HONEST LEATHER
J. N. DEAN, Proprietor
PAMPA, TEXAS

TAN NO MORE THE SKIN BEAUTIFIER
Protects, Improves, Beautifies
Prevents chapping and roughening of the skin in cold weather; tan and sunburn in the warmer months. As a beautifier it has no equal. Flats, White and Flesh. Three sizes, 35c, 50c and \$1.00, at toilet counters.
We will bring you a liberal sample with silk sponge FREE.
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Half's Catarrh Medicine will do what we claim for it—rid your system of Catarrh or Deafness caused by Catarrh.
Sold by druggists for over 40 years
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V. E. v BRUNOW
Physician and Surgeon
PAMPA TEXAS
Office Hours 10 to 12—3 to 5
State License No. 7752

ARCHIE COLE, M. D.
Physician and Surgeon
Office, White Deer Building
Office Hours 10 to 12—3 to 6
PAMPA, TEXAS
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Office in Residence
Phone 179-J.
By Appointment Only

tent, comparing them to local stores, many of which have been in the community for years and which are a part of it.

Nothing is said about the fact that door to door selling by these concerns is the most expensive method of retelling known.

Nothing is said about the variety of selection a good retail store offers its customers, both in price and quality.

Nothing is said about the fact that so-called "guarantees" mean little or nothing and that hundreds of instances of swindles have been perpetrated by these firms and their tray

SANITARY BARBERSHOP
—first class Barber Work Baths and Laundry Agency
WISE & BROWN

SCHEIDER'S Commercial Hotel
PAMPA - TEXAS
A First-Class Hotel
CUISINE A-1 - GOOD ROOMS
RATES \$2.25 PER DAY

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\$1 a Year—50c for six Months
A. H. BELO & CO., Publishers
DALLAS, TEXAS
Subscriptions Received at THE PAMPA NEWS OFFICE

PAMPA CITY DRAY
E. L. Eldridge & Son Owners
FREIGHT, EXPRESS AND BAGGAGE OUR SPECIALTY
We also make Long Hauls on Short Notice

eling agents.
The element of gamble is great. The customer pays part of her money and then hopes to get the merchandise and also hopes that when it finally comes it will be like the sample she saw.

We might add this explanation by the "ex-canvasser," mentioned above, why the house-to-house concern car not sell as cheaply as the retail store—no matter what claims they make about selling "direct from the factory to the consumer."

"That's all the bunk anyhow. They sell from the factory to the consumer, yes. But it's just the same as selling from New York to Chicago, by the way of Philadelphia, Washington, New Orleans and St. Louis. There's the factory, and the sales director, the promotional sales manager, the division manager, the district manager, the branch manager, the assistant

branch manager, the crew manager, and the salesman himself to be considered. And, believe me, every last one of these takes his slice of profit—and it's as much as the traffic will bear. That's the reason why house-to-house selling is an expensive proposition and why it can never get down to the same plane as the store's prices, quality for quality and value for value. There are too many fingers in the pie and too many plums for every one to pull out for himself."—Elk City (Okla.) Press.

The third grade pupils and Mrs. Daniels wish to thank the parents and friends for their help in securing the picture, offered as a prize by the P. T. A. It is beautiful and we are very proud of it. The picture will be placed in the fourth grade room next term.
Mrs. Daniels and Pupils.

1906
NINETEEN YEARS of Faithful Service to Pampa and Tributary Territory
The First National Bank
OF PAMPA
B. E. FINLEY, President DeLEA VICARS, Cashier
1925

Staple Groceries
Buy your groceries for cash, at cash prices.
We sell stock salt and a full line of dairy mill feed
We pay the highest cash prices for poultry and eggs, and deal on the square the year 'round.
PAMPA POULTRY PRODUCERS ASSN.
PHONE 118 PAMPA, TEXAS

Don't Worry!
See Siler Faulkner for ABSTRACTS
Twenty Years, Day by Day with Gray County Records.
PAMPA and LEFORS, TEXAS

D. R. Henry
Staple and Fancy Groceries
Individual Delivery
RUSH ORDERS GIVEN SPECIAL ATTENTION

When in Need of Good Groceries
105
We Appreciate Your Patronage

Trade With Your Local Merchant

---It Will Pay You

(By Hamp Williams, Hot Springs, Ark., which won him a \$200 prize in a Trade at Home Essay Contest.)

There is a principle involved in every transaction, and that principle should be observed. There is a right and wrong position to take. If it is right for the consumers to send their money to the catalog houses for their merchandise, they should do so, but if it is wrong, they should not do it.

I will take for example one of our hardware merchants in Hot Springs to prove that people should buy from their home merchants instead of sending their money away. In the 24 years he has been in business, he has introduced and sold a great many mowers and rakes on one, two and three years' time, which encouraged the farmers to increase their mowings and make the cost of the mower in hay before they had to pay for it.

He has sold more than a thousand two-horse wagons at \$10 down and \$10 per month to men who had teams and no wagons and not enough money to pay all down for a new one. They were enabled to make the wagon pay for itself as the payments came due.

When the government farm demonstrator was trying to introduce hog cholera serum into this country to prevent hog cholera, it was a difficult matter to get the farmers to send away for it, and this man kept it in stock and furnished it to the farmers exactly at cost in order to get them to use it and save their hogs, which they did.

He was the first man to introduce commercial fertilizer into this section, and was also the first to introduce two-horse cultivators and was told at the time that he was doing the country a great injury by selling the people fertilizers and cultivators. They contended that the stock and double shovels were the best tools for cultivation. And now there is little demand for stocks and double shovels.

He introduced and sold the first disk harrows in this section. He manufactured, introduced and sold one of the first home canners for canning fruits and vegetables.

He has introduced many improved farm implements that have helped farmers make more money, and many household and kitchen furnishings, gas, wood and coal ranges, which have proved a blessing to hundreds of over-worked women on our farms.

He has made it possible for people to look at all these things before purchasing, and when introducing, has placed his personal guarantee behind them, agreeing to take them back if not entirely satisfactory.

If these people had waited for the catalog houses to have presented and sold these improved articles to them on credit, giving them an opportunity to try them before paying, they would still be breaking their land with a one-horse plow and cultivating with a double shovel and stock. They would be cutting their crab grass and wild grass with scythes, and their grain with the old-style scythe and cradle.

A personal guarantee from a local merchant means a great deal more to the consumer than a guarantee from some catalog house in some far distant city.

This man that I refer to has erected one of the largest and best store buildings in the city, and is a director in one of the banks, which has erected a six-story building. He is president of the school board, which has put up one of the best high school buildings in the south, and several modern ward buildings.

He is a good roads advocate, and is a builder. He is now erecting one of the largest garage buildings in that section of the country. In addition to giving employment in his hardware business to the heads of 25 or more families who are prospering, he is making room for still more. The profits on the merchandising he sells go to paying salaries, to charity, to the erection of new buildings, to the improving of streets, roads and schools. His state and county taxes amount to more than \$2,000, besides his income tax, and it is estimated that he pays salaries, taxes and rents amounting to \$25,000 per annum.

Suppose our people had sent all the money that has passed through his hands to catalog houses, what would we have to show for it? And this is just one of many men who have made a success of merchandising in Hot Springs. And the greater portion of their success has gone into the up-building of our city and country.

This man has been directly connected with and largely responsible for the erection of school, bank, store and residence buildings at an aggregate cost of nearly a million dollars. He has given back to the city and country a service of far more value

than he has taken from it, and I want to ask this question: Has it paid this community to do business with this man, or would this country have been better off had all this money been sent to the catalog houses? Can you think of a merchant in your town who has not given back to the community as much or more than he has taken from it? If you have such merchants, they are not the kind that I am referring to. How would you like to have all the merchants in your town go out of business, thereby forcing you to buy all your farm implements, wagons, hardware, stoves, ranges, dry goods, clothing, shoes, groceries, etc., from the catalog houses? Is it not a fact that a great many of our people use the local merchants for convenience and buy staple articles from them and send them away for the profit-bearing goods because they think they are saving a few pennies? The truth of the whole matter is the people do not think ahead. They are trying to save a few cents today at a cost to themselves, their families, and to the communities of many thousand dollars in the future.

This man that I refer to has begged the farmers to buy improved farm implements and to improve their hogs, cattle and poultry, paint their houses and keep their wagons and implements under shelter, to raise their own feed and food, raise more sheep and goats and less dogs, and is now helping to establish a marketing place and cotton yard, so the farmers may have a place to store their cotton and obtain the highest market prices for their products. Do you know of any catalog houses trying to help anybody except themselves?

What I want is for someone to tell me why they send their money to catalog houses for anything they can buy at home. A person who patronizes catalog houses is willing to trust strangers with his money and trust the stranger's word, and wait patiently for the goods to be shipped. One of these fellows would not think of paying a local merchant in advance for anything; neither would he take the local merchant's word, but to the contrary; he must see the articles and have the local merchant's personal guarantee before he will buy it, and then, to cap it all, will often ask the merchant to charge it for 30 or 60 days. Some difference!

When crop failures come, and you are out of work, who do you go to for help? Catalog houses? Who buys your produce? Who buys your pork, beef, corn and cotton? Catalog houses? Who helps pay your preacher, and helps to build churches and school houses? Who helps pay the taxes and who helps you or your neighbor when in distress? Catalog houses? They would laugh you to scorn if you should ask them for assistance. Your local merchant, as a rule, has a family of boys and girls, and his employees also have boys and girls, and these boys and girls marry in your community. Have you ever seen any catalog house boys and girls? Your boys and girls would remain single until they were as old as Methuselah if they had to wait for catalog houses to send them a companion. In fact, wouldn't this country be in one hell of a fix if we had to look altogether to catalog houses for all our needs? Then why not look entirely to our home merchants to supply our many wants?

STATEMENT OF OWNERSHIP

Following is the statement of ownership of The Pampa News, as required by an Act of Congress, August 24, 1912:

Editors, owners and publishers—J. M. Smith & Son, Pampa, Texas.
 Bondholders or owners of stock of any character—None.
 Mortgages or indebtedness of any kind—None.
 (Subscribed and sworn to before a notary public, in and for Gray county)
 J. M. SMITH & SON.

LITTLE THINGS

They cost so little, but they mean so much.
 The fleeting kindnesses along one's way—
 A flower, a smile, a sympathetic touch,
 A loan to him who's known a better day,
 An hour spent listening with kindly ear
 To one who talked his happiness to me,
 A merry, helpful little word of cheer
 To those who all in body or in mind,
 If we could only keep our vision free,
 Of just the joys and troubles of our own,
 What treasure-trove we'd glean for memory
 From those small deeds upon life's pathway shown!
 —Charlotte Becker.

CONVENTION NOTES FROM MINERAL WELLS

Mineral Wells, Texas.—From Littlefield, Lamb County, comes the cheering information that a special train will bring the delegates from Littlefield and neighboring towns to the annual meeting of the West Texas Chamber of Commerce to be held in Mineral Wells, May 4-5-6. The delegation will be accompanied by a band and advices from A. P. Duggan and Gus Shaw are to the effect that Lamb County expects to put itself in the middle of the map with a ring around it.

Maids and matrons are being named for the various towns in West Texas for the West Texas Chamber of Commerce convention to be held here. The chairman of the committee in charge of this feature announced a number of social functions had been arranged in addition to the historic pageant to be given on the second evening. The Mineral Wells committee wishes it distinctly understood that the visitors participating in the pageant will have customs furnished and that every effort will be put forth to make the visit of the honorees from the various West Texas towns pleasant and agreeable. Towns that have not made appointments are requested to do so without delay.

Rooms and to spare—that is the statement of Raymond Cohn, chairman of the housing committee for the meeting. The prices will be reasonable and visitors will favor the committee and themselves by making reservations as early as possible. Last minute arrivals will cause confusion unless advance information can be given.

The delegation parade staged for the second day will eclipse anything in the history of the organization and prizes for the best float is intensifying the interest in the floats. Original floats that typify some industry or resource of the community entering them will make a wonderful showing to the thousands who attend the convention.

The last day of the convention has been designated "college day." All colleges of West Texas have been invited to participate in the program at the convention hall and especially in the colorful college parade in the afternoon. The object in view is to bring students in touch with the business men of West Texas, also demonstrate to the people the splendid work and enthusiasm manifested by these educational institutions. The public schools of Mineral Wells will be dismissed for three days and every man, woman and child will lend a hand in making the visitors welcome.

FEDERAL LAND BANK LOANS
 5½ per cent—35 years

JOINT STOCK LOANS
 6 per cent—33 years

I. B. HUGHEY, Sec. Treas.
PAMPA NATIONAL FARM LOAN ASSN.

COL. I. S. JAMESON

Live Stock and General
AUCTIONEER

If you want to buy, sell or trade, see me

YOUR BUSINESS WILL BE APPRECIATED

PHONE 129 PAMPA, TEXAS

REAL OLD-FASHIONED MINSTREL SHOW COMING

A minstrel show is always a minstrel show but who is there who can't always enjoy a good circus or minstrel show. In the coming engagements of Milo's "All White" Minstrels there is promise of old time fun and jokes from two of America's leading blackface comedians, George Twyman and Mel Melvin, bring back some good old songs and dances and laughter which takes one back to the time when the real old minstrel was the joy of every one's heart, even to the band concert on the street. And music! Oh boy, when Maxine gets through with that saxophone you will all forget that you ever had any troubles and wish she never would quit, and then there is Miss Rene Vincent, such a little lady with such a wonderful big voice, and Olive with the cornet and piano, plays both at the same time. And Cavallo Milo at the piano and Milo with the trombone to say nothing of a real quartet and the laughable farce. The show carries a full set of beautiful scenery and lights, but what's the use? You could talk all day and not mention half the good qualities of this show, so all get together on Saturday, April 11, and see for yourself. Playing at the Pampa High School Auditorium, under the auspices of the Parent-Teacher Association. (Adv.)



When the dread demon Fire comes to your home, will you be protected from financial loss?

Protection costs so little—and the satisfaction of knowing that you have something to fall back upon, is so great—why not stop in today and let us fix you up with the proper policies?

Craven & Cox

Insurance Agents, Gray County Bank Bldg.

Gray County State Bank

THE NON-INTEREST BEARING AND UNSECURED DEPOSITS OF THIS BANK ARE PROTECTED BY THE DEPOSITORS' GUARANTY FUND OF THE STATE OF TEXAS.

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Willard or Not—Come to Us

The man who has in his car some other battery than a Willard, is no less welcome here on that account.

We are always glad to consult with you about any battery problem, regardless of the make you own.

8 HOUR SERVICE

Keep your battery charged. Better lights; quicker starting; more power; better mileage; come from using our 8 hour charging service. Results guaranteed.

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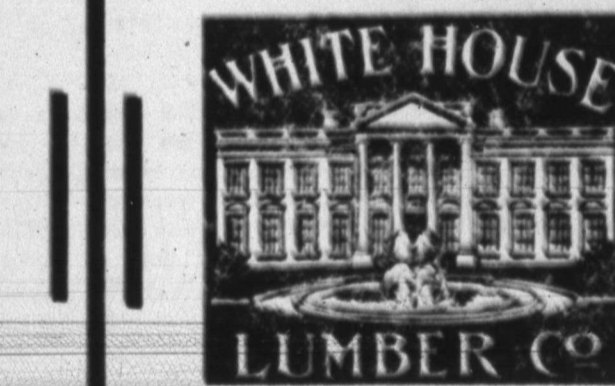


When you come here shopping for your Groceries, you choose from the highest quality Food Stuffs at all times. Yet choosing this place to buy is an economy, as our prices will readily show.

During these cold, stormy days just phone us your order and we will deliver everything you order and of the same quality as if you selected it yourself.

WOODWARD-LANE

PHONE 29 PAMPA, TEXAS



LET US ASSIST YOU IN MAKING THE UTMOST OF YOUR OPPORTUNITIES DURING THE BUSY SPRING SEASON. YOU CAN PLACE YOUR FULL CONFIDENCE IN US AND BE ASSURED OF ALWAYS GETTING—

GOOD GRADES AND BEST OF SERVICE

Our Motto—"Service That Satisfies"

WHITE HOUSE LUMBER COMPANY
 PAMPA, TEXAS

The Largest Furniture Store in the Panhandle

CASH CREDIT
Green Bros Co
 INSTALLMENT HOUSE FURNISHERS
 Amarillo, Texas

Let us furnish you, Home, Cash or Credit. Our easy terms are open to all Panhandle people. We pay the freight to all Panhandle points.



Daddy's Evening Fairy Tale

BY MARY GRAHAM BONNER

THE LACE DOLL

Beatrice had never before been to a big city. It was a great event when her father and mother told her they were going to take her for a visit with them to a very, very big place.



Beatrice Packed Her Bag.

Beatrice packed her bag—a little straw bag which Santa Claus had given to her the Christmas before.

It was such a nice straw bag, very light and easy to carry and yet it held quite a good deal, too—particularly so if you pushed everything in hard enough.

The bag was of green and tan straw, and this was the first time it had been taken away on a trip.

Beatrice began packing a week before, but she kept putting more and more things in each day, until the bag was very queer looking with its sides bulging out in all directions.

And then she didn't have all the things in she really needed at all.

So the day before they started she took everything out and packed all over again.

Of course her rag doll had to go along and so did the toy monkey, but she decided to leave the rest of her dolls at home. There was no room for them, and they were a little too young to be taken on such a trip after all.

They could go later, she told them, when they were older. They were very good about it, too. They didn't act disappointed or sulky in the least.

Then she put in her little rubber bag, with a toothbrush and sponge and all the little things she needed every night and every morning. Her brush and comb—oh, there were a number of these odds and ends which Beatrice knew must be taken along.

There was her best dress and hat but her mother had said she would take those.

So Beatrice put handkerchiefs and stockings and little things in her bag. At last they reached the big city. It was the strangest place in the world.

There were just crowds and crowds of streets and cars and motors and people all the time.

At night there was a constant noise—a queer humming sound quite unlike the sounds of the crickets and the owls and the leaves of the trees swishing and laughing as they thought of things to say to each other.

The next day they went shopping. The shops, too, were crowded. And Beatrice began to feel homesick for the country and her own friends and the places she knew.

But now her mother said they were going to visit a toy shop.

It was a dream shop. Beatrice had actually, to pinch herself to make sure that she wasn't asleep. There was everything in this shop.

There were all the toys one could ever think of and so many more besides.

But of all the wonderful toys a little doll, a tiny china doll with a dress made of china lace filled her heart with longing.

Oh, if she could own that doll, she would be perfectly, perfectly happy always.

She stood looking at it, not noticing that she had forgotten to follow her mother who had gone to look at some bigger dolls. And then something more wonderful than any dream happened to her.

A kindly man looked down at her, and said: "Little girl, do you like that doll?"

"Oh, I think it's the most beautiful thing I've ever seen in all my life. I adore it."

"Maybe you'd like to own it," the kindly man said.

"Oh, I'm sure it's so beautiful it must cost dollars and dollars."

"No, it's not so very expensive—it is rather unusual—but it needn't be expensive at all. I'll give it to you."

"But how can you give it to me? Are you so very, very rich?"

"I own this shop," the kindly man said, "and I think I know children. I know the little china lace doll will always be happy with you, so it is yours?"

Too Noisy for Elmer
Elmer is a great reader, and when he gets a new book he generally forgets what is going on around him.

One day when he was reading a particularly interesting story his small brother and his friend were playing they were playing and when they whistled it up so that even Elmer was unable to concentrate he shouted at them: "Say, can't you kids play something besides a noisy game?"

CLASSIFIED ADS

Rates for Classified ads are: Five cents a line, each insertion. Minimum charge, five lines, or 25c. Count six words to line. Cash in advance is required of those not having a regular account at this office.

LOST — A LADY'S BLACK PURSE Sunday between Pampa and Lefors; contained no money but other articles were in it. Finder please return to or notify Mrs. L. H. Sullins. 1tc

FOR SALE—ONE MILK COW AND some spotted ponies. Lee Ledrick, Pampa, Texas. 2-2tp

FOR SALE—BABY CHICKS APRIL 7th; 10 and 15 cents each. See Mrs. A. D. Fish in West Pampa. 1tp

FOR RENT—TWO FURNISHED rooms, one block east of Christian Church. See Mrs. Purvis. 52-2tp

FOR SALE—ONE KITCHEN SAFE and one baby buggy. See Mrs. F. P. Reid. 52-2tp

FOR SALE—50 REGISTERED, BIG boned black jacks and Jennets; the sort that sire the big, high priced mules. Kingfisher Valley Jack Farm, J. H. Smith, Proprietor, Kingfisher, Okla. 47-12tp

FOR SALE—A GOOD FOUR-ROOM house on lots 75x140 feet, for only \$3,000 if sold within 30 days. Mrs. Nellie D. Eller, Pampa, Texas. 38-1tc

LIST YOUR OIL LEASES, FARM and city property with C. S. Rice for quick action. Located in rear of Old White Deer Building. 23-1tc

WANTED — MEN OR WOMEN TO take orders for genuine guaranteed hostelry for men, women, and children—full time, \$1.50 an hour spare time. Eliminate darning. Salary \$75 a week Beautiful spring line. International Stocking Mills, Norristown, Pa. 5-52t

REID'S DWARF BLACK HULL KAFIR SEED Certified 100% pure less one-third of 1% per cent, matures early and makes heavy yield. Best all leading varieties of grain sorghums at Woodward, Okla., experiment station in a five-year test to determine the best variety for this southwest country. Plant land where wheat has failed, to this kafir and harvest with your combine and make a good profit on your farm land. Seed for sale at Eldridge's Feed store while it lasts, at 8c per pound.

ONE OF WALT MASON'S SPASMS Mid pleasures and places though I may vend, I find the home merchant a much valued friend. The mail order catalogue woos me in vain, for to buy without seeing gives me a pain. The home merchant credits 'till pay-day arrives; he knows all the whims of his friends and their wives. His overalls wear like the buckskin of old; his buttons ain't brass if he tells you they're gold. Of every community he is a part, and even the kids know the path to his heart. He boosts for the chapel, the lodge and the school; community uplift is ever his rule. And even the football and basketball team looks kindly on him in the athletic dream. I'd rather have him at my elbow each day than to deal with some one furlongs away. Let's make the thing mutual and stand by our friend; there's no place like home for the money we spend.

The Senate has ordered the preparation of data on the causes of the World War. Aha! Then the Senate actually knows that there was a World war.

He who hesitates may not be completely lost, but it's a safe bet that a few of his arms and legs will be missing soon.

CASH for Dental Gold, Platinum, Silver, Diamonds, magnets, points, false teeth, jewelry, any valuables. Mail today. Cash by return mail. Hoke S. & R. Co., Otsego, Mich.

STOP THAT ITCHING

If you suffer from any form of skin diseases such as Itch, Eczema, Tetter or Cracked Hands, Poison Oak, Ring Worm, Old Sores or Sores on Children. We will sell you a Jar of BLUE STAR REMEDY on a guarantee. It will not stain your clothing and has a pleasant odor.

For sale by PAMPA DRUG CO.

AUTO REPAIRING
MUDSON
AND ESSEX
A SPECIALTY
J. A. PEARSON
PHONE 52 PAMPA, TEXAS

THE TREND IN FARM LABOR SUPPLY AND DEMAND

PERCENTAGE OF NORMAL 110%	1919	1920	1921	1922	1923	1924
105%						
100%						
95%						
90%						
85%						
80%						
75%						
70%						

Farmers are cutting down hired help. The demand is estimated at only 80 per cent of normal as compared with 95 per cent a year ago, according to a statement issued by the Washington office of the Sears-Roebuck Agricultural Foundation based on data from government sources. The low purchasing power of farm products has forced the farmer to rearrange his operations. He is coming to depend largely on his own and his family's labor. In many cases the hired man is being dispensed with entirely.

Farm help costs more today than at any other time in the past sixty-one years. Wages demanded are higher than a year ago and rates for 1923 averaged above all preceding years. The peak year in the wage scale was in 1920. That year labor was scarce. According to the accompanying chart, in June of 1920 the supply was but 73 per cent of normal, while the demand was 105 per cent of normal. During the latter half of 1920 and through the first six months of 1921, the labor supply curve took a sudden upward swing, and in June of 1921 it was 95 per cent of normal, while demand had dropped to 87 per cent. Until in June of 1922 the supply curve continued to rise, reaching its height at 105 per cent of normal, while the demand was but 80 per cent normal.

With the beginning of 1923 city labor wages improved. Large industrial centers drew farm help cityward. Farmers had to pay wages out of proportion to what the farm could earn to hold their men. In June of 1923 the demand was 95 per cent of normal, while the supply curve was sagging to 84 per cent. The latter half of the year demand lessened, due to excessive labor costs and the increasing supply. This year demand has made still further decline, until now it is but 81 per cent of normal, while labor supply, which is gradually increasing, is estimated around 80 per cent.

Opportunity Passing

We have a few choice tracts of what is commonly called Railroad land for sale, on terms of one-eighth cash, and the balance in seven equal payments, due two to eight years, inclusive, from date of sale. Also have a few fine stock farms for sale on the same terms.

Only four sections of the Famous Edwards Ranch land are left for sale, on terms of \$4.00 per acre cash; nothing more on the principal for three years, and a long time on the balance.

If you are at all interested in this section of the country you had better avail yourself of these good prices and terms, as we expect to close out all of the above land this Spring. When this is gone we have no other land of equal quality that can be sold within \$5.00 per acre of the prices on the above land. You may never have such an opportunity again to buy quality land for such prices or of such terms as offered.

Get in your car and come up and look the proposition over.

J. R. COLLARD
SPEARMAN, TEXAS

BIG CLOSING OUT SALE!

A price smashing reduction on every Hat and Dress in stock.

One special lot of hats, \$1 your choice while they last, only \$1

A grand opportunity to buy your Easter toggery and save money—Come Sale Starts Thursday, April 9th

FITZGERALD'S VARIETY

America can provide enough aircraft in case of war if somebody will hold the enemy for a year or two.
The reason some people don't have opportunity knocking is because they are at it themselves.

Yes, prohibition does some good. An English poet refuses to come to America on account of it.
The man who claims he runs things at his house may mean the washing-machine and vacuum cleaner.

Our vacuum bottles and jugs will keep their contents ice cold or steaming hot, depending upon the temperature of the article when placed in the container. We now have them in varied sizes from one pint up to a gallon—



We have just received a shipment of golf clubs and balls, also clubbags and other accessories. If you intend taking up golf let us figure with you on your requirements.

PAMPA DRUG CO.
DAY PHONE 25 NIGHT PHONE 90

Person-to-Person Long Distance Calls

This service requires a greater amount of operating effort and more circuit time than "Station-to-Station" calls because a particular person must be to the telephone before you can talk. The rate for such calls is about one-half greater than the "Station-to-Station" rate.

Again, when calling party, in placing a call, names a specific time at which he wants to talk and the conversation is held accordingly, the "Appointment" rate applies. Additional operating labor and circuit time have been required to make the appointment.

EVERY BELL TELEPHONE IS A LONG DISTANCE TELEPHONE
SOUTHWESTERN BELL TELEPHONE COMPANY

We now have on display a wonderful assortment of Dainty Wash Dresses in the very newest fabrics and styles. We are anxious to have every woman in this community see these new dresses and know the values we are offering in them. They represent the greatest values to be found any where for the money.



C. B. BARNARD
DRY GOODS—CLOTHING—GROCERIES